

DSAC General Meeting

May 5 2023 Soaring Timbers Annapolis

Pam Batsone opened the meeting with a welcome and the Pledge of Allegiance. She then welcomed June Steinweg, president of AACAR who introduced Past Presidents of the Board and announced all the board activities and suggested we download the AACAR app. She asked for volunteers for their nominating committee and Marie Grismer and JJ Fegan were selected. Pam and June applauded the success of the real estate convention.

Pam then asked for the meeting notes and treasury reports to be accepted by the membership, which they were. Brad Walsh, sponsor of Eagle Title, than said hello and stressed the importance of networking. Joel Gibney, of Net Inspections, offered us if he misses something on his inspections, the company will buy it back from the buyers. Them Kirsten Whitaker introduced our guest speaker, Phil Gerdes, a local social media and real estate speaker, team leader of 30, who then gave us great content on how to become better at our social media and careers. 60% of his business comes from being top of mind where clients seek him and it took 3 years of consistent video to build this business. The meeting was adjourned about 10:45 am and members were asked to vote on the venue, speaker and food.

May 20th Board meeting.

Sincerely,

Mary Ann Zaruba

Secretary